



INCOTERMS 2000

Responsibility Matrix - Obligations of Importer (Buyer) and Exporter (Seller)

"E" Departure		"F" Main Carriage Unpaid			"C" Main Carriage Paid				"D" Arrival				
Service	EXW <i>Ex-Works</i>	FCA <i>Free Carrier</i>	FAS <i>Free Alongside Ship</i>	FOB <i>Free Onboard</i>	CFR <i>Cost of Goods & Freight</i>	CIF <i>Cost Insurance & Freight</i>	CPT <i>Carriage Paid To</i>	CIP <i>Carriage Insurance Paid To</i>	DAF <i>Delivered At Frontier</i>	DES <i>Delivered Ex Ship</i>	DEQ <i>Delivered Ex Quay</i>	DDU <i>Delivered Duty Unpaid</i>	DDP <i>Delivered Duty Paid</i>
OBLIGATION AND CHARGES													
Warehouse Services	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Export Packing	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Loading at Point of Origin	Buyer	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Inland Freight	Buyer	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Port Receiving Charges	Buyer	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Export Clearance/Handling	Buyer	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Ocean/Air Freight	Buyer	Buyer	Buyer	Buyer	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Charges at Foreign Port/ Foreign Airport	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Seller	Seller	Seller
Customs Clearance	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Seller
Customs Duties	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Seller
Delivery Charges to Final Destination	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Seller	Seller